

NASSAU COMMUNITY COLLEGE  
Garden City, New York 11530

FINANCE AND CAPITAL COMMITTEE AGENDA – May 9, 2023 at 5:00 p.m.

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**Finance & Capital Committee members 2022-2023:**

John Durso, Chair  
John A. DeGrace  
Ronald Rosenberg  
George Siberón  
Omar Mayyasi and Abel Cantillo, College Liaisons

**Call of the roll for attendance for the purpose of establishing a quorum. No. Present:** \_\_\_\_\_

The following items and/or reports are submitted for the consideration of the Committee.

**1) Review and approval of prior meeting minutes of April 17, 2023?**

For \_\_\_\_\_ Against \_\_\_\_\_ Abstention \_\_\_\_\_

**2) Pending College Procurement Agreement for Board Approval**

<b>Category of Contract /Procurement Type</b>	<b>Threshold for Board of Trustees' Approval</b>	<b>Listed As</b>	<b>Contractor</b>	<b>Anticipated Yearly Expenditure</b>	<b>Term of Agreement</b>
Professional Services Contract	\$50,000.00	A	Carnegie Darlet, LLC	1. \$292,500 2. \$82,500 3. \$82,500 4. \$107,500	One (1) year with an option to extend four (4) additional one (1) year renewals

A. The College has purchased a Customer Relationship Management system (CRM) called SLATE by Technolutions, but we have only partially implemented this product. This contract of services will enable NCC to fully implement and integrate the CRM, specifically with our student enterprise system, Banner, to effectively utilize the software and its benefits to enhance student recruitment and retention efforts. A CRM's role at an institution of higher education provides modernized management of communication and data while streamlining the admission process, improving interactions with current and prospective students, and providing detailed insight into the NCC student journey. The data collected and mapped with a fully built CRM will empower NCC to make data-driven decisions for all Student Services divisions and beyond. This multi-year consulting agreement with Carnegie would provide the much-needed consulting to build a comprehensive recruitment plan for superior student engagement and ample training and support for our recruitment team.

*Chair: Do I have a motion to recommend this College Procurement Agreement to the full Board?*

*Trustee \_\_\_\_\_ I make a motion.*

*Chair: Do I have a second? Seconded by Trustee \_\_\_\_\_.*

*Chair: Is there any discussion? All in favor say “aye,” all opposed say, “nay.” Any abstentions?*

*The resolution reads as follows:*

**RESOLVED**, THAT THE PENDING COLLEGE PROCUREMENT AGREEMENT WITH CARNEGIE DARLET, LLC IN THE ANNUAL AMOUNT OF \$292,500, AS REQUESTED BY ACTING ASSOCIATE VICE PRESIDENT FOR INFORMATION TECHNOLOGY SERVICES, MARY FLORATOS, IS APPROVED BY THE NASSAU COMMUNITY COLLEGE BOARD OF TRUSTEES FINANCE AND CAPITAL COMMITTEE AND WILL BE RECOMMENDED TO THE FULL BOARD OF TRUSTEES FOR APPROVAL. (FUNDING SOURCE: CAPITAL)

*Motion carried – For \_\_\_\_\_ Against \_\_\_\_\_ Abstention \_\_\_\_\_*

*(Recommended to full BOT for approval: Yes \_\_\_\_\_ No \_\_\_\_\_)*

**3) Budget Presentation – Omar Mayyasi**

**4) Discussion and Resolution for Proposed Budget FY 2023-2024**

**RESOLVED**, that the Nassau Community College Board of Trustees hereby approves an operating budget for the fiscal year commencing September 1, 2023 in amount of \$185,262,122 and, be it

**FURTHER RESOLVED**, that the Nassau Community College Board of Trustees recommends the adoption of the College Operating Budget by the Nassau County Legislature and the Board of Trustees of the State University of New York.

Chair: Do I have a motion to consider this resolution? Trustee: \_\_\_\_\_ I make a motion.

Chair: Do I have a second? Seconded by Trustee \_\_\_\_\_

Chair: Is there any discussion? If not, all in favor say “aye”, all opposed say “nay”. Any abstentions?

*Motion carried – For \_\_\_\_\_ Against \_\_\_\_\_ Abstention \_\_\_\_\_*

*(Recommended to full BOT for approval: Yes \_\_\_\_\_ No \_\_\_\_\_)*

**5) Tuition & Fees:**

**RESOLVED**, that the Nassau Community College Board of Trustees establishes a Tuition and Fees schedule to be effective for the academic year 2023-2024 wherein there shall be no increase in full time and per credit part-time tuition, commencing with the Fall 2023 semester.

**FURTHER RESOLVED**, that this Tuition and Fees schedule be forwarded to the State University of New York for approval.

Chair: Do I have a motion to consider this resolution? Trustee: \_\_\_\_\_ I make a motion.

Chair: Do I have a second? Seconded by Trustee \_\_\_\_\_

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Chair: Is there any discussion? If not, all in favor say “aye”, all opposed say “nay”. Any abstentions?

*Motion carried – For \_\_\_\_\_ Against \_\_\_\_\_ Abstention \_\_\_\_\_  
(Recommended to full BOT for approval: Yes \_\_\_\_\_ No \_\_\_\_\_)*

**6) Comptroller’s Report** – Omar Mayyasi and Abel Cantillo

**7) Updates** – Omar Mayyasi and Abel Cantillo